

# **New Mental Models for Private Healthcare in South Africa**

## **Lessons from Saudi Arabia and India**

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# Introduction

# Transplantation of models used in other countries

- Because a model works in one jurisdiction does not mean that it would work in ours;
- However, we can compare and learn from other examples even if they are not precisely similar.

# The context: A High Performance Health System

## Four core goals

- ❑ High quality, safe care;
- ❑ Access to care for all people;
- ❑ Efficient, high value care;
- ❑ System capacity to improve

# On Leadership

# Mental Models

"Mental models are deeply ingrained assumptions, generalizations, or even pictures or images that influence how we understand the world and how we take action"

Peter Senge

# Visionary Leadership

The fundamental choice that enables true leadership  
In all situations is the *choice to serve life*.

It has to do with how we collectively shape our destiny.

Javorski “Synchronicity”

# On Innovation

# Innovate-----

Achieve sustainable win-win scenarios

Improve affordability

Become/stay profitable

# On Being the Best

# Excellence driven

Local and international accreditation

Outcome of care measurement

International benchmarking

# Final Thoughts

# What is different?

They have leaders with a bigger vision

An enabling legislative environment

An amazing talent pool

Competition based on price and outcomes

Innovation drives change and solutions

They do not exist in isolation - they serve

As quoted by Dr. Devi Shetty:

“Never doubt that a small group of committed people can change the world. Indeed, it is the only thing that has.”

Margaret Mead, Anthropologist